

Making the application process easier and quicker: Streamlined TitlePLUS® underwriting for many residential properties over \$1 million

Constantly looking for ways to improve processes, we are pleased to provide an easier application process for some residential properties in Ontario over the \$1 million mark.

Our standard automated underwriting now applies to the following types of properties (for purchase, mortgage-only and OwnerEXPRESS® policies):

- New and resale condominiums, up to \$2 million;
- New homes purchased from builders, up to \$2 million;
- Vacant land intended for residential purposes, up to \$2 million; and
- Resale freehold homes with municipal water and septic/sewage systems, up to \$1.5 million.

Additional due diligence and completion of an Excess Coverage Chart are no longer required for these properties.

If you have any questions, please call the TitlePLUS Customer Service Centre at 1-800-410-1013. ■

The TitlePLUS Home Buyer Worksheet is a great tool to use with clients

Our Home Buyer/Client Worksheet continues to be a popular and useful tool when meeting with your real estate clients. It explains the benefits of title insurance and touches on various issues related to residential real estate conveyancing. The Worksheet also provides the opportunity to discuss other legal matters that may need to be addressed, such as the need to update any wills. To request copies for your office, click on “Order Materials” under the “Quick Links” section on lawpro.ca. ■



Keeping your staff in the loop

In today's web environment, our goal is to provide electronic updates about any changes to the TitlePLUS program and other real-estate related matters. Our TitlePLUS Tips e-newsletter, created specifically for the legal support community, provides useful information about the TitlePLUS program, including TitlePLUS application completion tips, as well as information on other real estate-related topics that may be of interest to your staff. It's easy to sign up – have your staff complete our Communication Sign-Up Form available at titleplus.ca (visit the Publications tab) and mail or fax it back to us. ■

TitlePLUS staff update

Congratulations to Helen Antonopoulos, senior analyst, underwriting, on her expanded role as supervisor of the TitlePLUS client and administrative services groups. We wish her success in her new role.

Now overseeing the western provinces, Chris March is actively promoting the benefits of TitlePLUS title insurance in Alberta, British Columbia, Manitoba and Saskatchewan.

With the integration of the TitlePLUS application system and RealtiWeb® in Alberta earlier this year, it's never been easier to generate TitlePLUS policies for properties in Alberta. For more information or an in office demonstration, contact Chris by email at chris.march@lawpro.ca or by phone at (780) 938-7638. ■

* RealtiWeb is a registered trademark of LawyerDoneDeal Corp. and is used under licence.



New broker for Québec

Operating as Assurance LAWPRO® in Québec, we are pleased to announce our new partnership with HUB International Québec Limitée, a leading insurance broker. Together we will work towards providing TitlePLUS title insurance to consumers and lenders in the Québec real estate market. ■